



Organisational Development Group presents

PROFESSIONAL PRESENTING

Teaching your Butterflies to Fly in Formation

Look Confident...

Sound Great...

Feel Excited...

... with your next presentation.

Learn The Secrets of Successful Speakers

Most of us at some point in our lives will be required to give a talk or presentation. Nowadays in business it is standard procedure to meet with colleagues on a regular basis and offer a report – this is especially true for team leaders.

Statistics indicate that many people rank the fear of public speaking above even the fear of dying so it is a normal reaction for you to feel anxious – even experienced public speakers get 'butterflies'.

Now you can learn the secret of how to get your 'butterflies' flying in formation. Professional Presenting will teach you how you can convert your fear into excitement and your nervousness into self confidence.

PROGRAM BENEFITS

- Overcome your fear of speaking in public, learning to present your thoughts and ideas to others coherently.
- Use stories and metaphor to engage your audience at a deep level, encouraging them to believe you identify with their beliefs and values.
- Learn that anxiety can actually fuel your energy so that you operate at a peak performance level.
- Experience the joy of communicating well, getting across what you intended in a well thought out and well considered manner.
- Report to colleagues with humour and expertise, impressing them with your progress, results and abilities.
- Assist colleagues, staff and clients with a clearer way of expressing yourself avoiding misunderstandings.



LEARNING OUTCOMES

- Deliver your presentation with maximum impact.
- Articulate your message with elegance.
- Think clearly under pressure.
- Gain a positive reaction from your audience.
- Develop deeper self esteem.
- Turn nervousness into your ally and fear into excitement.
- Learn the physiology of excellence.
- Replace stage fright with stage craft.
- Develop the joy of being watched.
- Learn universal language patterns and magic formula stories.
- Gain skill in creating and preparing a presentation.
- Own the identity of a top presenter.
- Present to any size or type of group with confidence.
- Build deep rapport with a group.
- Have fun while presenting.

www.odg.net.au

Reach people like never before using the latest communication and public speaking skills in just one day.



**PROFESSIONAL PRESENTING IS A PRODUCT OF THE ORGANISATIONAL DEVELOPMENT GROUP
SPECIFICALLY DESIGNED FOR PEOPLE WANTING ENHANCED PRESENTATION SKILLS**

YOUR TRAINERS AND FACILITATORS



Roger Deane's dynamic experience as a high level negotiator and leader in corporate change and EBAs, combined with his unique training style and skills in behavioural communication, make him a highly valued resource in the corporate world. As a Divisional Managing Director of the multi-national Courtaulds Ltd, he has driven change through negotiating and mediating mergers and acquisitions worth billions of dollars.

As Australia's most recognised Master Trainer of the behavioural science NLP and a trainer in Spiral Dynamics *-integral-*—arguably one of the most accurate models of cultural development—Roger can be relied on to offer enormous value for money, delivering a sound grasp of the complexities of human interaction with a step by step process to achieve expertise and success.

Roger has trained thousands of people to speak and train, is a consummate master of the technologies he teaches and offers a unique insight into the needs and drives of the corporate world advising business and community leaders.

TESTIMONIALS

"I attended Professional Presenting as an experienced public presenter looking for some additional keys to improve my results. The course was fantastic, and it gave me 3 real gems to take away and add to my public presenting techniques. The result of applying these was a consistent and measurable 55% average increase in sales and increased confidence and understanding of how my actions affect my results."

David Hows, New Zealand Entrepreneur.

"I attended Professional Presenting to assist me with a speech I had to give to a large audience—a group with whom I had very little in common. With the skills I learnt I was able to establish deep rapport with my audience and was a resounding success. Now I use these skills every time I present to my staff, clients and owners. This has significantly increased my influence and I find that I am able to elicit positive responses and outcomes every time I speak. Thanks for the magic."

Tim Nicholls, General Manager, Downtowner Hotel.



Rita Papadakis has over 12 years of corporate senior management experience within multi-national organisations, including the largest packaged consumer goods organisation, the Altria Group, and one of Asia's largest F&B companies, Yeo Hiap Seng Ltd. With her extensive experience in Sales, Marketing, and General Management, she is recognised for her ability to build big brands, increase market share and profitability.

Rita has a B.Bus in Marketing/Economics, is a NLP Master Practitioner and is certified in Spiral Dynamics *-integral-*. Combining this with her commercial acumen and her interest and ongoing research in organisational development and cultural change, she assists clients to open more meaningful dialogue and optimise their capability to improve results.

Rita provides management training, consulting and mentoring in the areas of marketing and sales strategy, negotiating, selling, organisational change and succession planning. She asks the tough questions and challenges habitual ways of thinking, facilitating faster and effective break-throughs for those who dare to realise their untapped potential.

PROGRAM CONTENT

This program will incorporate applications from **Neuro Linguistic Programming (NLP)** used by the world's top speakers and presenters and influencers.

Learn how to **convey a air of calm confidence**; how to **build strong relationships** with your audience; and how to connect the topic to the audience in **memorable and undeniable** ways.

Gain **profound clarity** and practical, step by step ways to prepare for your next presentation.

Maximise your learning experience by applying the content and processes of public speaking to various scenarios in the training room with other participants.

In addition to your conscious mind learning, you will be able to **retain the skills** at an unconscious level and draw upon these in the real world where it counts.

REGISTER FOR PROFESSIONAL PRESENTING BY CALLING +61 3 9530 5700

Organisational Development Group

www.odg.net.au

Operating as a division of **Holon Business Group Pty Ltd** ABN 51 995 120 560

**Phone or email for details
of dates, location and venue.**

E: enquiries@odg.net.au

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F: +61 3 9530 5766

Course Duration:	1 day
Full Investment:	\$550+GST
Early Bird:	\$500+GST
Group rate:	\$450+GST
per person for groups of 3 or more from any one organisation	

Business leaders wishing to discuss management training for groups within their organisations are invited to contact us directly.

Our trainings can be **integrated readily** into your firm's established on-the-job learning methods and styles and are tailored to your specific requirements.

Terms & conditions apply.