



Organisational Development Group presents

TRAINING DYNAMICS

STAND OUT FROM THE CROWD

AS A PROFESSIONAL EDUCATOR YOU ARE ALREADY GOOD AT WHAT YOU DO...

When you picture all the really amazing training experiences in your life – what do you see? Can you recall the tones of your trainers voice? Do you remember the relaxed yet powerful presence of the trainer in the room? Were you entranced?

Training Dynamics is your opportunity to transition to greatness under the guidance of a Master Trainer. In four days you will have the opportunity to experience “state of the art” communication and design methodologies as well as practice applying them to your craft.

Are you ready to continue your own education and reach to the next level of excellence?

LEARNING OUTCOMES:

Training Skills

- Develop content framing to punctuate the experience of the participant.
- Extend your stage anchoring and platform skills.
- Engage your audience by using your body, voice and vocal variability, tempo and rhythm.
- Choose between a series of trainer styles and states.
- Become familiar with advanced language patterns and metaphors.
- Extend your use of humour to deliver your message with maximum impact.
- Sharpen your debriefing skills.

Audience Interaction and Motivation

- Motivate and inspire your audience to even greater lengths.
- Calibrate your audience and alter your delivery accordingly.
- Explore techniques to overcoming barriers to learning.
- Recognise and facilitate participants’ learning filters.
- Answer difficult questions elegantly, pacing out objections.
- Develop insight into the art and science of coaching and the art of giving feedback.

Training Design

- Expand your understanding of learning strategies and their application in training design.
- Chunk and sequence information for optimum digestion.
- Apply systemic design skills, honing your identity as a trainer.
- Layer and nest exercises for maximum instructional impact.
- Dramatise beginnings, endings and benedictions.



TESTIMONIAL

“Training Dynamics is the best ‘train the trainer’ style workshop I have ever experienced. The techniques and processes taught are highly practical and relevant for anyone who is looking to develop their skill as a contract trainer, an internal corporate trainer, facilitator or public speaker.

“As a speaker, facilitator and trainer, I am always keen to explore new ways of improving my craft, and as a business owner, I demand not only value for money, but value for time.

This was, without question, the most useful, specific, lucrative and enjoyable four days I have ever invested in, in my entire career. I would encourage unequivocally any trainer or facilitator who wants to enhance their skills to do this program.”

Donna McGeorge
Passion Energy and Performance

www.odg.net.au

Become a superlative communicator; an outstanding facilitator; a superb lecturer; a consummate trainer; and an inspiring teacher.



TRAINING DYNAMICS IS A PRODUCT OF THE ORGANISATIONAL DEVELOPMENT GROUP AND HAS BEEN SPECIFICALLY DESIGNED FOR PROFESSIONAL TRAINERS, FACILITATORS, PUBLIC SPEAKERS, TEACHERS AND COACHES WHO ARE INTERESTED IN CONTINUING EDUCATION.

PROGRAM CONTENT:

- You will learn the training applications of **Neuro Linguistic Programming**, a behavioural science which focuses on the structure of human behaviour. People who use it are able to model thinking, feeling and behavioural patterns of excellence to achieve their own outcomes and results. The study of NLP effectively enables individuals to understand how people behave the way they do, how they process information, how they deal with it and how they act on it. It makes it possible for you to influence, communicate and respond effectively to any audience, no matter how large or small or difficult.
- You will gain insight into the applications for trainers of **Spiral Dynamics integral**, which describes the driving cultural forces of organisations and people. You will gain an understanding of the basic values systems shared by people within their changing life conditions. This unique model will help you relate what you are doing to the driving forces behind the motivational flows of others with particular reference to the training room..
- You will develop the skill to interweave the quadrant model developed by **educational psychologist David Kolb** into your training designs.
- The Training Format incorporates cycles of presentation, demonstration, experiential process, feedback and discussion. You will maximise your learning experience by applying your learnings and delivery in the training room with other participants. You will find that as well as your conscious learning, you will be able to retain these skills at an unconscious level and draw upon them in the real world – where it counts.

BE READY TO PARTICIPATE.

Activity after activity will allow you to experience the best behavioural and training models available today. Presented in a logical yet engaging format, the techniques of Neuro Linguistic Programming and Spiral Dynamics-*integral* will combine and integrate to produce cutting edge aspects of training design and delivery.

YOUR TRAINERS:



Roger Deaner is a Master Trainer of the human behavioural science Neuro Linguistic Programming (NLP) and a Trainer of Spiral Dynamics integral. He specialises in the teaching of NLP and its business applications. Associated with implementing change all his working life, Roger, as a research chemist, piloted the use of new synthetic fibres in novel industrial, medical and apparel applications. His career as international trouble shooter and Divisional Managing Director for the multi-national corporate giant Courtaulds Ltd, involved implementing technological change to meet the demands of the mining and textile industries; and organisational change through mergers and acquisitions with various divisions.

His success both in his corporate career and today as a trainer and consultant is due to his skills as a negotiator and his ability to train leaders. During his career he has been on call to dissolve disputes and to coach and advise negotiating teams. However it is his skills in creating the inter-organisational relationships that are so needed by truly influential leaders and his consummate style as a teacher that Roger brings to those who attend his trainings. Roger, a true master of the technology he now teaches, combines his distinguished business experience and an extensive corporate practice with ongoing research into communication technologies to provide outstanding trainings, mentoring and consultations. He offers a unique insight into the needs and drives of the corporate world, advising business and community leaders.



Rita Papadakis has over 12 years of corporate senior management experience within multi-national organisations, including the largest packaged consumer goods organisation, the Altria Group, and one of Asia's largest F&B companies, Yeo Hiap Seng Ltd. With her extensive experience in Sales, Marketing, and General Management, she is recognised for her ability to build big brands, increase market share and profitability.

Rita has a B.Bus in Marketing/Economics, is a NLP Master Practitioner and is certified in Spiral Dynamics-*integral*. Combining this with her commercial acumen and her interest and ongoing research in organisational development and cultural change, she assists clients to open more meaningful dialogue and optimise their capability to improve results.

REGISTER FOR TRAINING DYNAMICS BY CALLING +61 3 9530 5700

Organisational Development Group

www.odg.net.au

Operating as a division of Holon Business Group Pty Ltd ABN 51 995 120 560

**Phone or email for details
of dates, location and venue.**

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| Course Duration: | 4 days |
| Full Investment: | \$2700+GST |
| Early Bird: | \$2380+GST |
| Group rate: | \$2080+GST |
| per person for groups of 3 or more from any one organisation | |

Business leaders wishing to discuss management training for groups within their organisations are invited to contact us directly.

Our trainings can be **integrated readily** into your firm's established on-the-job learning methods and styles and are tailored to your specific requirements. Terms & conditions apply.